



SOUTHERN ARIZONA AIDS FOUNDATION

ANNUAL REPORT

2006-2007

The mission of the Southern Arizona AIDS Foundation is to create and sustain a healthier community through a compassionate, comprehensive response to HIV/AIDS.

SAAF provides services to people living with HIV/AIDS in Pima County, as well as prevention programs for people at increased risk for HIV in Southern Arizona and statewide.

Board of Directors 2006-2007

Officers

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Nancy March, *Member at Large*

Tommy Gin, *Member at Large*

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Damon Gay

Kristie Graham

Robert Lemos, Jr.

Eric McConnell

Conrad Moseley

Kristin Roberts

Board Diversity Statement: Our Board of Directors, staff, and volunteer committee members have diverse backgrounds ethnically, racially, and economically and include people living with HIV/AIDS and people of low income. The Board of Directors includes financial, medical, and social service professionals; advocates; community business leaders; and students.

FROM THE BOARD PRESIDENT



It is amazing how much can change over a decade. After more than 11 years of service to the community, folks with PACT for Life (People with AIDS Coalition of Tucson), Shanti Foundation and TAP (Tucson AIDS Project) saw the wisdom of combining their efforts under one agency. In April 2007, the Southern Arizona AIDS Foundation (SAAF) reached that milestone, celebrating its 10th anniversary as a merged AIDS service organization. I am sure everyone from the three agencies had a desire that the “new” agency would continue to provide quality services and programs. Well, SAAF has done that and more, growing and evolving with the course of the epidemic, the changing faces of those affected and the needs of our community. SAAF now provides more services for people living with HIV/AIDS and offers a greater variety of programs to promote HIV prevention to people from all age groups and backgrounds.

This year we also experienced change in the leadership for SAAF. Anne Maley stepped down as Executive Director after five years in the role with the Shanti Foundation, working through the merger, and then ten years with SAAF. Everyone wishes her well in her new venture as a fundraising consultant. After a 7-month, nationwide search, it was with great pleasure to welcome Wendell Hicks, who joined SAAF with a previous seven years experience as Executive Director for an AIDS services organization in Texas and a passionate commitment to serve people living with and affected by HIV/AIDS since 1989.

We have recently experienced other challenges as well. Public funding continues to be a significant revenue stream but cuts from this source can jeopardize valuable programs and services. The loss of public funding for Complementary Therapies was significant. Complementary Therapies assist many who cannot take the medicines that can help people living with HIV/AIDS or for whom the medications cause serious side effects. Clients appreciate the benefits of complementary therapies. They decrease pain, reduce fatigue, increase energy, strengthen the immune system, help them tolerate their medications better, and improve health and overall well-being. We feel fortunate that several private foundations have stepped up to fund these life enhancing services. Through their support, we were actually able to increase the number of clients we served.

Through SAAF’s first decade, we have also increased the number of HIV prevention programs targeted to at-risk groups. Prevention really continues to be the only ‘cure’ for HIV and remains a critical need in our community. Our programs use a harm reduction approach which focuses on helping people, individuals and the public, to rethink behaviors and change attitudes to improve their health, more than on eliminating harmful behaviors, although that is the ultimate goal. Unfortunately, we have also seen the reduction of public funding for prevention. This certainly affected the Voz program.

Voz, the Spanish word for “voice,” is a life-skill based HIV/, STD, substance abuse and suicide prevention program. The target audience is that reaches youth of color, ages 13-21, through experiential learning. Although funding was reduced by more than 35%, staff worked through some of the limitations, and increased fundraising attempts to help address the need. My own employer, Cox Communications, stepped up with a grant to

help support its outreach. Cox's core value of serving values Voz's work with youth in our community aligned perfectly with Voz's mission. Cox Charities awarded a grant to help support its outreach.

HIV has been around more than a quarter of a century. One of the current challenges in prevention is reaching people who have heard the message so often it has lost its impact and importance. New messages need to be fresh and engaging. This past year we have certainly seen that at SAAF especially with the Men's Sexual Health and Personal Empowerment (MSHAPE) program, formerly the Gay Men's Health Project. Programming is community driven, with a core group of volunteers meeting regularly to give direction and feedback. MSHAPE provides outreach, education and a variety of social networking opportunities for gay and bisexual men in Tucson. Messages focus on overall health and well-being. The interaction of staff and volunteers results in activities which involve more men and assist them in making healthy choices.

SAAF has come a long way since the merger in 1997. The programs and services offered have helped a considerable number of people just in the past year alone. But without the support of the community, we could not have reached so many. Thank you for partnering with us this past year. Your involvement strengthens and saves lives of many in our community. You help create a healthier community through a more compassionate, comprehensive response to HIV/AIDS. Continue with us!

With appreciation,



Pamela Meichel
SAAF Board President FY 2007



Photo Credit: Bill Morrow

FROM THE EXECUTIVE DIRECTOR



What an amazing start to my new adventure here in Tucson and as Executive Director for SAAF! At the end of my first week, I attended AIDSWalk and was stunned, completely bowled over by the huge turnout and energetic support for this event. I wish I could bottle the energy and spirit of this community and send it back to East Texas. Where I come from, stigma around HIV continues to hamper efforts to raise everything from funds and support for HIV/AIDS services to awareness that HIV affects us all and prevention is the only ‘cure.’ I certainly did not expect anywhere near the 5,500 plus people who came to the University of Arizona campus to remember those who lost their lives to this devastating disease, to support SAAF and those living with HIV/AIDS and to raise awareness to prevent the spread of HIV. It was a phenomenal experience!

Also impressive was the amount of publicity for AIDSWalk. I was told that media donations were at an all time high. I am so grateful that SAAF receives this level of support and HIV/AIDS gets this kind of attention because media coverage is one of the best ways to get the message out to a wider community and to get more people involved in our efforts. Equally impressive were the number of volunteers – 432 people – who turned out to help in the many tasks needed to pull off such a huge event.

And AIDSWalk was only the beginning...

I have received such an amazing welcome from everyone at SAAF and from the community. This has made for a seamless transition in so many ways, considering I did not know anyone when I arrived. My association as SAAF’s new director opens doors for me wherever I go. As I attend meetings and events around Tucson, I continually encounter an enduring respect for SAAF from clients, collaborators, health care providers, local politicians, donors, foundation trustees, and corporate sponsors.

Stepping into this new role, I found a healthy organization with excellent governance and participation by the board of directors, in sound fiscal shape, with an amazing and dedicated group of staff, including those with many years of service to SAAF. This does not happen by accident. So, I want to extend my sincere thanks to Anne Maley for her years of outstanding leadership and dedicated service. I also want to recognize and remember the vision and commitment of those who worked with her and came before her, some who are no longer with us, all who have helped SAAF to build its reputation as the outstanding AIDS service organization it is today.

Learning about the community and listening to the thoughts, views and dreams of clients, management, staff and service providers, inspired me to envision some goals of my own for the coming years at SAAF. Having such a solid foundation presents an ideal starting point to develop more innovative approaches to service provision, to HIV prevention and to collaboration, and to extend SAAF’s expertise and experience to outlying, underserved areas around Southern Arizona. After more than a quarter of a century, I hope to access the deepest wells of strength and compassion to mobilize SAAF’s network of partnerships to end the stigma around HIV: stigma that keeps people from knowing their status, stigma that isolates people, alienating them from friends, family and community, stigma that prevents people from stepping through SAAF’s doors

to access services that can improve their lives. There are challenges to be sure, but I wonder if you have any idea how much potential, how many opportunities are available in Tucson; just how much can be accomplished with the resources available here.

If you are reading this, you have either already been a valued partner to our organization or have the potential to become one! Your commitment and resources are very much appreciated. I look forward to meeting or speaking with you, if I have not already.

Sincerely,



Wendell Hicks
Executive Director



Photo Credit: Robin Stancliff

Income and Expense Statement

Fiscal Year 2006 - 2007; as of June 30, 2007

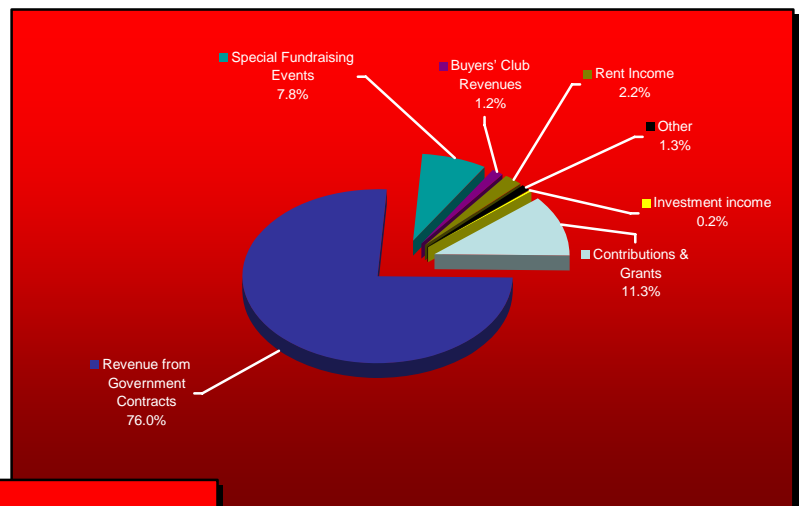
Revenue

Contributions and grants	\$512,296
Revenue from government contracts	\$3,436,476
Special fundraising events	\$353,959
Buyers' Club revenues	\$55,577
Investment income	\$7,118
Rent income	\$100,193
Other	\$57,091
TOTAL REVENUE	\$4,522,710

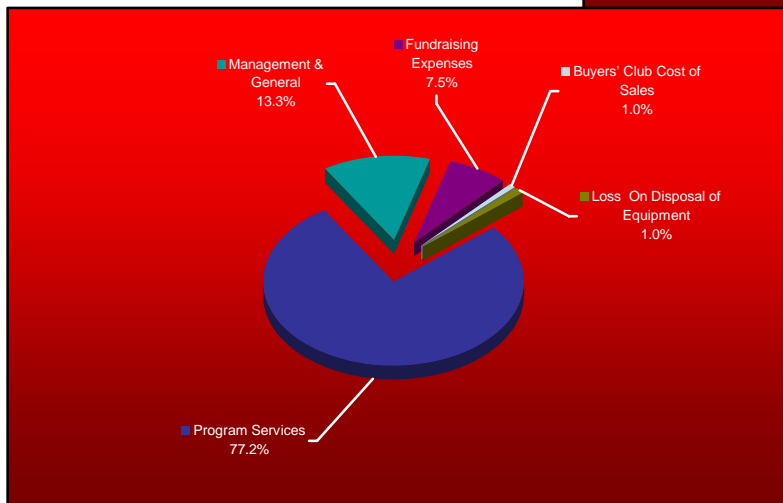
Expenses

Program services	\$3,578,557
Management and general	\$616,318
Fundraising expenses	\$346,565
Buyers' Club cost of sales	\$45,868
Loss on Disposal of Equipment	\$47,707
TOTAL EXPENSES	\$ 4,635,015

Revenue



Expenses



ACTIVITIES AND ACCOMPLISHMENTS: CLIENT SERVICES

SAAF's Client Services ensure that people living with HIV/AIDS have access to the services they need to maintain optimal health and live as independently and safely as possible. Client Services are grouped into three areas: Clinical Services, Support Services, and Housing Services.

Clinical Services

- Case Management provides needs assessments, the development of care and empowerment plans, and provision of or referral to necessary services.
- Peer Counseling provides people living with HIV/AIDS with a caring person living with or deeply affected by HIV/AIDS, from whom they can receive support and referrals.
- Mental Health Services are provided at SAAF through a collaboration with COPE.
- Clinical Case Management provides specialized services to people with substance abuse and/or mental health issues.

Support Services

- Attendant Care Services
- Complementary Therapies
- Dental Services
- Food and Nutrition Services, including the Food for Life Program and the Food Pantry
- Holiday Project
- Medications Assistance
- Optical Services
- Support Groups
- Transportation Services
- Wellness and Buyers' Club
- Other personal support services

Housing Services

- 83 units owned by SAAF at seven different locations
- 56 subsidized rentals in the community
- Emergency assistance that provides short-term financial assistance to clients to help them pay rent and utility bills

During the 2006-2007 year, SAAF's Client Services Department served 1157 people living with HIV/AIDS and other clients (often family members). Of these, 147 were new clients to SAAF. 94% of the client population were living with limited financial resources.

With 59% of clients living at or below the federal poverty level, there was a continued demand for basic services such as food, transportation, medications assistance and housing. SAAF was able to provide these basic services at the same level as the previous year.

More clients benefited from SAAF's Complementary Therapies Program due to increased private foundation grants for that program and housing capacity increased due to additional subsidies for tenant-based units for SAAF clients.

Through SAAF's comprehensive array of services:

- 897 clients received case management and peer counseling
- 589 clients received dental services through a contract with Delta Dental
- 388 clients received food assistance
- 359 clients received transportation services
- 143 clients received optical services
- 169 clients received emergency short-term rent, mortgage, and utility assistance or move-in deposits
- 108 households lived in SAAF properties, housing 145 people
- 69 households lived in SAAF tenant-based subsidized units, housing 143 people
- 144 clients received medications assistance
- 86 people received direct mental health services
- 74 people accessed services of the Complementary Therapies Program

COLLABORATIVE PARTNERS with SAAF's Client Services programs

Collaborative Program Partners

St. Andrew's Episcopal Church
Community Food Bank
COPE Community Services
El Rio Health Center/Special Immunology Associates

Pima County Health Department
Pima Prevention Partnership/The Partnership
TIHAN (Tucson Interfaith HIV/AIDS Network)

Collaborative Public Funding Partners

Housing Opportunities for People with AIDS (HOPWA), a program of HUD
Pima County Department of Community Development and Neighborhood Conservation
Pima County Community Development Block Grant (CDBG)
Pima County Outside Agency (PCOA)
U.S. Dept. of Housing and Urban Development (HUD)
City of Tucson Community Development Block Grant (CDBG)
City of Tucson Community Services
Ryan White Program Part B through the Community Foundation for Southern Arizona
and the Arizona Department of Health Services



Photo Credit: Bill Morrow

ACTIVITIES AND ACCOMPLISHMENTS: PREVENTION SERVICES

The Prevention Services Department at SAAF continues to serve communities at highest risk for HIV by providing outreach, individual-level risk reduction counseling, and group-level education and training. Services are provided through evidence-based interventions and programming and are focused on reducing the risk of HIV/AIDS, STDs, substance abuse, teen suicide, teen pregnancy, and school dropout through our youth and adult programs. We collaborate with other organizations such as the Pima County Health Department (PCHD), Wingspan LGBT Community Center, The University of Arizona®, The Partnership, Body Positive, Yavapai County Community Health Services, and Tucson Charter Schools. Our programs include:



Voz: Voz serves youth ages 13-21 in the Tucson Charter School system, the Pascua Hiaki Tribe, and community centers within the City of South Tucson by promoting risk reduction and reducing self-harming behaviors. In 2006-2007, a section on self-esteem and body image was added to the curriculum and we began training Voz graduates as co-facilitators. Voz works with the Calli Olin charter school system. Voz served 109 youth through the classes and 675 youth attended community events co-sponsored by Voz.



Eon: The Eon Youth Center is a youth-driven program that works to strengthen Tucson's lesbian, gay, bisexual, transgender, two-spirit, queer, questioning, intersexed, and straight-ally youth communities by creating social opportunities, providing information and support on health issues, advocating for youth rights, and challenging society's perceptions of youth as they face institutionalized oppressions that target the many facets of their identities. Eon provides a safe drop-in space for these youth, ages 13-23, and conducts outreach and education throughout the community. Eon served over 800 unduplicated youth. The Youth Outreach Team and dedicated staff have delivered safer-sex materials and information to an average of 30 youth a month. Approximately 45 youth participated in Film Screening & Discussion events; 180 youth participated in Sexual Health workshops; and an average of 30 (duplicated) youth visited the Eon "Lounge" Drop-in Center each day. Staff and youth leaders provide workshops, trainings, social events, support services, and weekend leadership retreats. Evaluation results marked significant gains in preventing and supporting those youth experiencing or affected by HIV/STDs, substance abuse, homelessness, truancy, dropping out of school, and suicide. Eon is a collaborative program of SAAF, Wingspan, Pima County Health Department, CODAC Behavioral Health Services, and the University of Arizona's SIROW.



HIP/AZ – METHODS: HIP/AZ is a statewide prevention program for people living with HIV in Tucson/Southern Arizona as well as Phoenix/Central Arizona and Yavapai/Northern Arizona. HIP/AZ is a client-centered HIV prevention program that uses comprehensive risk counseling and services (CRCS) to promote HIV and substance abuse risk reduction using harm reduction theories and strategies. Together, clients and prevention specialists develop a treatment plan to initiate and sustain practices that prevent further complications to clients' health, and reduce the transmission and acquisition of HIV in the community. Between July 2006 and June 2007, HIP/AZ enrolled a total of 114 clients and had a total of 389 client contacts. HIP/AZ continues to conduct outreach and enroll and serve individuals living with HIV.



Points of Health Project (PHP): PHP is a substance abuse, HIV, and hepatitis prevention program for Latino and African American men recently released from prison/jail and Latino and African American men who have sex with men. PHP uses the *Many Men Many Voices* intervention to reduce high-risk behaviors for HIV prevention and the *Say It Straight* intervention to prevent risky and destructive behaviors such as alcohol or other drug use that leads to HIV/AIDS and hepatitis. The program works with the Pima County Health Department to provide free HIV testing, hepatitis A, B, and C screening, and vaccinations for hepatitis A & B.



Pulse for Life: The Pulse program educated gay and bisexual men regarding ecstasy, other club drugs, HIV/AIDS and safer sex practices. Pulse addressed the growing use of ecstasy and other club drugs in Southern Arizona by training Popular Opinion Leaders (POLs) to deliver risk-reduction messages. The program sponsored Fusion, a community health fair, and Anthem, a community-level event intended to build relationships, provide information, and provide a place for POL activity. Pulse was funded by the Substance Abuse and Mental Health Services Administration through the Arizona Department of Health Services. The funding cycle for Pulse ended in November 2006.

Syphilis Elimination Project (SEP): SEP conducts venue-based outreach in the zip codes within the Tucson area with the highest number of syphilis cases. The program targets primarily Latina women and MSM who are at increased risk of getting infected with Syphilis. Outreach is planned in collaboration with the Pima County Health Department. The Syphilis Outreach Specialists accompany PCHD staff when it conducts monthly mobile outreach/testing. To date the Syphilis Elimination Project has reached approximately 1,200 people, primarily at local bars, restaurants, laundromats, and community health events like Tucson Pride, AIDS WALK, and NLAAD.



Gay Men's Health Project (GMHP): GMHP used the Community Promise model which emphasizes harm reduction and diffusion of prevention messages through social networking to facilitate a change in behavior and reduce the risk for HIV/AIDS. During the 2006-2007 fiscal year GMHP distributed safer-sex and educational materials and trained peer advocates. Small group discussions were held and included the popular "Dinner and a Movie" nights. GMHP was funded by the Arizona Department of Health Services and the funding cycle for GMHP ended in December 2006.



Men's Sexual Health and Personal Empowerment (MSHAPE): MSHAPE evolved out of GMHP and began programming in January 2007. MSHAPE uses the Mpowerment model to empower men who have sex with men in achieving and maintaining optimum physical, mental, spiritual, and sexual health by providing education, support, training, and positive social networking opportunities. The project is run by a core group of between 8-12 men who design and carry out project activities. A project space opened in May and is located at SAAF where participants can drop in. Implementation began in March and activities include sexual health workshops, peer education training, coffee and movie nights, barbecues, and other social activities.



Man to Man (M2M): M2M is designed to provide education on sexuality and intimacy between men by conducting a series of two-day seminars for men who have sex with men or are attracted to men. SAAF received a subcontract through Body Positive in January 2007 to conduct M2M in Tucson. Planning and recruiting began and the first seminar was to be held in July. The seminars include multimedia presentations, presentations by health professionals, videos, panels, behavioral modeling, story-telling, assessments, exercises, and small group discussions.



De Ambiente: The De Ambiente program provided culturally and linguistically appropriate HIV prevention and substance abuse education to Latino men who have sex with men (MSM). De Ambiente trained Latino MSM using the *Many Men Many Voices* intervention, a substance abuse and sexual health curriculum specifically designed for MSM of color. The program was implemented in Tucson, Nogales-AZ, and Nogales-Sonora, Mexico. Through outreach activities like barbecues and other community events, condoms, lube, and educational literature were distributed. De Ambiente's funding ended in August 2007 and services are now provided to the target population through the Points of Health Project.

HIV Counseling and Testing is provided in collaboration with the Pima County Health Department. Testing is available at SAAF, local bars, and at community events throughout the year. Free, confidential HIV testing using the Rapid Test (results in 20 minutes) is available. During FY 2006-2007 approximately 615 people were tested at SAAF and 134 at mobile-testing events.

Approximately 2,800 individuals received services through the targeted programs of SAAF's Prevention Services Department during fiscal year 2006-2007.

COLLABORATIVE PARTNERS with SAAF's Prevention Programs

Collaborative Program Partners

Body Positive
Chicanos por la Causa, Toltecalli Academy
City of South Tucson
House of Neighborly Services
Tucson Unified School District
Sunnyside School District
La Frontera
Luz Social Services

Pima County Health Department
The Partnership
Tucson Urban League
The University of Arizona®
John A. Valenzuela Community Center
Wingspan Community Center
Yavapai County Community Health Center
COPE Behavioral Services

Collaborative Public Funding Partners

Arizona Department of Health Services (ADHS)
Substance Abuse and Mental Health Services Administration (SAMHSA)
Community Partnership of Southern Arizona (CPSA)
Pima County Health Department
U.S. Conference of Mayors
The University of Arizona®



Photo Credit: Dan Borysewicz



Photo Credit: Waco Starr

ACTIVITIES AND ACCOMPLISHMENTS: VOLUNTEER RESOURCES

The Volunteer Resources Program plays a vital role of support to all facets of the Southern Arizona AIDS Foundation. Volunteers provide direct support to people living with HIV/AIDS and their families, as well as education and outreach throughout the community about HIV transmission and risk reduction. Volunteers are given training, continuing education, and support to acquire the skills needed to take on these important roles throughout the agency. Volunteer Resources provides monthly orientations to new volunteers, as well as quarterly advanced trainings for more specialized volunteer positions.

More than 1,000 volunteers recorded 14,283 hours with the agency this year in areas including peer counseling, Food For Life, Buyers' Club, HIV/AIDS education, special events, general office assistance, reception, wellness clinics, and community outreach. The Speakers Bureau provides HIV/AIDS education and information to schools, youth groups, community organizations, and social service agencies. Presentations include the basics of HIV and its transmission within a harm-reduction model, as well as personal empowerment stories by SAAF clients. Informational booths are also provided at community events and health fairs.

From the beginning of the fiscal year, 178 volunteers provided more than 6,200 direct service volunteer hours. Volunteers worked directly with clients as Peer Counselors, and provided complementary therapies such as yoga and massage. Ninety-four volunteers provided 3,655 hours for SAAF's Food Program – preparing and delivering meals to clients and distributing Food Pantry and Harvest Days boxes.

Through Volunteer Resources' Speakers' Bureau, volunteers presented HIV/AIDS prevention talks to over 8,000 community members, over half of whom were young people ages 24 and under.

Volunteers facilitated 28 trainings during the year and staffed holiday events for clients and their families.

Volunteer Resources collaborated with the Tucson Interfaith HIV/AIDS Network (TIHAN) to offer monthly continuing education workshops for volunteers. The workshops covered a variety of topics in depth, and gave both new and more experienced volunteers (with advanced trainings) a chance to learn from and have questions answered by professionals who specialize in working with people living with HIV/AIDS. This continuing education opportunity helps volunteers better understand topics and issues as they relate to HIV so that they will be better able to serve clients.

SAAF volunteers provided 14,283 hours of service during the fiscal year ending June 30, 2007. According to the *National Sector*, the monetary value of these hours comes to nearly \$267,000.

- 83 newcomers (volunteer and paid staff) attended Volunteer Orientation.
- 26 volunteers took AIDS Educator training
- 23 volunteers took 17 hours of Client Support training
- 11 volunteers participated in Reception and Facilitator trainings
- 20 volunteers attended HIV Updates
- 75 volunteers attended Continuing Education workshops
- 33 of the new volunteers completed one or more of the advanced trainings
- 13 of the new volunteers joining SAAF this past year were also clients of SAAF. Personal testimonials of clients who work as volunteers attest to the personal and health benefits of helping others affected by HIV/AIDS.
- 450 volunteers participated in AIDSWALK 2006 in October
- 143 volunteers worked Festival for Life in November 2006
- 70 volunteers helped at Möda Provocateur 2007
- 52 volunteers worked at Jell-O Wrestling 2007

The vast majority of volunteers completing the annual Volunteer Satisfaction Survey indicated their participation in SAAF as volunteers gave them a feeling of helping their community. The time they gave certainly helped SAAF's mission to create and sustain a healthier community through a compassionate, comprehensive response to AIDS.

ACTIVITIES AND ACCOMPLISHMENTS: DEVELOPMENT

Community support for SAAF's mission was high in FY 2006-2007, with support totaling over \$800,000.

Private foundation grant awards brought in \$164,800 this year. Both Prevention and Client Services programs benefited from this revenue.

Private Foundation Support:

Altria Group - Positive Helpings
Armstrong McDonald Foundation
Broadway Cares/Equity Fights AIDS
Elizabeth Read Taylor Foundation

*The David and Lura Lovell Foundation
M•A•C Global Foundation/ M•A•C AIDS Fund
Mark G. and Jean G. Higgins Foundation
Nordstrom, Inc. and M•A•C Cosmetics

Safeway Foundation
Southern Arizona Foundation
Steve J. Miller Foundation
Stocker Foundation
Sundt Foundation
Tohono O'odham Nation
Until There's A Cure
Wings Like Eagle Foundation

SAAF's Circles of Humanity FY 2007

The Circles of Humanity is a special component of SAAF's Annual Giving Campaign. The donors who make up the Circles are people who contribute \$1,000 or more to SAAF. Some of these donors make their gift at one time during the year, while others opt to make a monthly contribution that totals or exceeds \$1,000 in a 12-month period (Non-cash contributions and regular purchases such as auction items, admission tickets, and raffle tickets are not included in the contribution total).

Circle of Empowerment: (\$10,000 and up)

Anonymous
Mary Bartol
Chuck & Pat Pettis
Schaffner Family Foundation
Ralph L. Smith Foundation
Steve Quinlan & Randy Soderstrom

Circle of Compassion: (\$2,500-\$4,999)

Anonymous (5)
Cathy Pilone
Kathi Rodgers
Tim Schaffner
Hansjoerg Wyss Foundation

Circle of Dignity: (\$5,000-\$9,999)

Anonymous (3)
Dean Groth

Circle of Charity: (\$1,000-\$2,499)

Anonymous (11)
Steven & Lori Banzhaf
Michele & Mitch Bart
Kathy Byrne
Beth Carey & Leslie Carlson
Thomas & Wendy Chestnut
Richard Colt
Sheldon Danielson
Tom Donohue & Todd Walker
John Fikkan
Steve Gottlieb &
 Laura Penny
Thomas & Candace Grogan
Bernhard and Sheldon Guberk
Rick & Libby Hoffman

Dave Huff & Frank Schepis
Knights of Pythias
Andrew Lebby &
 Wendy Schwartz
Anne Maley
Nancy March &
 Neil Ampel, M.D.
Deena Martin
Michael & Elizabeth McCabe
Pam Meichel
Darrell Miller &
 Robert Mihallik
Steve J. Miller Foundation
John Moseley, M.D. &
 Rebecca Moseley

Douglas Newman
Jonathan & Lucille Penner
Louis & Cindy Petti
Terry Rich & Greg Schmuker
John Swain, M.D.
Randy Todd & Michael Utley
Timothy Schaffner
R.K. Vincent
Richard Wachter, M.D. &
 Madeleine Wachter
Rick Wilson

PLANNED GIVING:

Planned gifts are ways to include SAAF in your estate planning objectives. This helps ensure high quality services by SAAF through the years ahead. There are many different types of planned gifts such as bequests, annuities, charitable remainder trusts, charitable lead trusts, and life insurance gifts.

Write A Will Workshop:

In March this year, SAAF participated as a Leave a Legacy member in the Write A Will Month promotion. This year's workshop was done in collaboration with Wingspan GLBT Community Center. On March 28, 2007, Douglas Newman, attorney at law, presented the workshop on the process of preparing one's bequests. Attendees learned the importance of the will if there is any desire to have one's last wishes realized. If you die without a will, the rules of intestacy apply. In this event, the law will determine how your estate is to be distributed and these rules will be applied, regardless of your intentions and your family's circumstances or expectations. A will makes possible that your last wishes regarding your assets are carried out.

Individual donations are unsolicited and solicited contributions including direct mail, newsletter giving, bequests, and donor designated support brought in approximately \$245,000.

Donors who contributed cash donations totaling \$250 or more

(Every cash fundraising option is included in these totals:)

Anonymous (20)	J. Kevin Carmichael, M.D. &	Adam E. Frey
Betsy Aaron & Richard D.Threlkeld	Dr. Tejal Parikh	Maria Frontain
Cliff Aberham & Lew Harper	Ernesto Carrasco	Michelle Galindo
Kenneth & Kelly Abrahams	Michael Caudill & Michael Kasiah	Eddie S. Gallego Jr.
Adrienne Acoba	Jose Cervantes	Carol Light Gardner
George Adam & Bob Hankinson	Amy Charles	Damon Gay
Sue Adams	Karol Chaska	Bernard & Sharon D.Gburek
Sharon Ahl & Denise Lisa	Thomas & Wendy Chestnut	Richard J. Gerardi
Luis A. Alvarez	Corey A. Cieslak	Caren A. Girshick
Barney Amparano	Kimberly Anne Clements	Elliot & Lorraine Glicksman
Bruce L. Anderson & David Wachter	Kay Coffman	Maralyn Goldstein
Ray Aneli	Stella L. Collins & Eugene Jensen	Ruben C. Gomez
Emily & Annabel Axtell	Richard J. Colt	Patrick Gorman
Bruce Selden Babski Sr.	Columbiettes Knights of Columbus	Tyson Goss
Bill & Nenita Baker	Janet Cooley	Steven Gottlieb & Laura Penny
Jean M. Baker, Ph.D.	Dennis & Sevren Coon	Keith D. Graham, Jr. & Diane Graham
Judith H. Barron	James Corbett Jr. & Jeanne Corbett	Joel Gray R.N.
Mary F. Bartol	Sheldon Danielson	Amy Griffus
Karol L. Basel	Jessika D. Davis & Rachel D. Davis	Thomas M. Grogan & Candace C. Grogan
Lori L. Bell	Frank Demer & Martha Demer	Dean Groth
Tom Benson	David Des Rochers & Michael Wadley	Rachel Guzman
Jamie L. Bentley	John Patrick Diaz	Rick O. Haase
Franklyn & Patricia Bergen	Donnie Dicus	Lysiane Haeseler
Edward & Jill Bessey	Emily A. Dillof	Bill H. Haller & John Jackson
Scott Blades	Mary Hope Dillon	Margaret B. Hallowell
Peter Bleasby	Briana M. Dorrenbacher	Maria V. Harding
Carol W. Bogg	Rae Douglass	Donald W. Harris
Moses Bornstein & Jane Rosenbaum	Linda A. Drake & Dr. David B. Van Wyck	Fred & Karen Hayes
Philip Bossenbroek & Linda Lenois	Randal S. Druig & Ed McMeel	Michael Hedstrom
David T. Bradley & Debra S. D'Amore	Tony Dumont	Dale C. Hess
Brad Brainard & Catherine Paige Brainard	Catherine Dunn	Christiane S. Heyde &
John & Camille Braswell	Allison Edmonds	Melva M. Ballesteros
Linda Salant Breck	Katie M. Eisenreich	Gregg J. Hlavecek
William D. Breck, Jr	Rik England & Jack Lewis	Rick & Libby Hoffman
Donald W. Buchanan	James C. Evans	Richard & Vada May Holsinger
Lee Bucyk	Martha Fenn	Rosanne Homzie & Kathleen Scheifen
Jenn Bunger	Dale Figger	John Hooker & David Bucchiere
Elizabeth P. Bustamante	John Fikkan	Dave Huff & Frank Schepis
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AIDSWALK 2006

This year the venue changed for AIDSWALK. The new location was The University of Arizona© Student Mall. This change allowed greater visibility of AIDSWALK as the runners and walkers made their way through the various neighborhoods around the University. The change attracted a record number as over 5,500 people participated. Members of The University of Arizona© Basketball team cut the ribbon which marked the beginning of the WALK.

AIDSWALK 2006 raised more than \$230,000. Desert Diamond Casino lead the way as title sponsor.

Title Sponsor:

Desert Diamond Casino

Grand Sponsor:

Community Partnership of
Southern Arizona
(CPSA)

Principal Sponsors:

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Intuit
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Telemundo TV-40

Media Major Sponsors:

The Desert Leaf

Media Contributing Sponsors:

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ECHO Magazine

Top Individual Fundraisers:

1. Jaime Bentley
2. Stacy Speer
3. Michael Steinberg
4. Adam Frey
5. Robert Perez
6. Steven Gottlieb
7. Rebecca Kunsberg
8. Linda Breck
9. Daisy Jenkins
10. Brad Rice

Top Team Fundraisers

Small Business Team: Woody's
School Team (K-12): Palo Verde
High School
Corporate Team: Raytheon
Nonprofit Team: Desert Voices
College University Team:
Residence Hall Assoc
Friends & Family Team: Gbuerks
Girls

AIDSWALK Committee:

Bob Aubele	Michael Bartlett
Peter Bleasby	Robert Castrillo
Mark Cattanaach	Oona Feddis
Susan Gregory	Michael Halchak
Naomi Hillman	Rebecca Kunsberg
Monique Martin	Pam Mathewson
Janet Munson	Gerry Oldenski
Jack Rice	Greg Rogan
Edie Rosen	Luren Spradlin
Gina Stout	June Sweeney
Holly Thompson	Rosie Tucker
Deb Van Sant	Gary Ward
Glenn Wisch	



Photo Credit: Bill Morrow

Jerôme Beillard Festival for Life

Again, The University of Arizona© Grand Ballroom was the setting for the *Annual Jerôme Beillard Festival for Life* art and gift auction, on November 19, 2006. The event was stunning, raising over \$113,000. The Ballroom's spaciousness allowed an attractive displaying of the over 400 silent auction items. The addition of a professional auctioneer generated an atmosphere of excitement that was highly contagious. For a second year in a row, over 600 people attended.

Title Sponsor:

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Festival For Life Committee:

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Tom Martin (co-chair)
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Judy Mutschler
Claire Ann Ortloff
Eric Rau
Wendy Reynolds (co-chair)
Elizabeth Smith
Brenda Sosberg
Kerry Stratford
Robin Sweet
Katie Todd



Photo Credit: Robin Stancliff



Reno Gannon Memorial Jell-O Wrestling Extravaganza and Benefit Auction

Woody's Bar again hosted the *Annual Reno Gannon Memorial Jell-O Wrestling Extravaganza and Benefit Auction*. This year marked the 20th Anniversary of this exhilarating special event. It occurred on May 6, 2007 and grossed over \$45,000 – a record amount for this event! Jell-O Wrestling highlights ten themed wrestling teams and nearly 70 auction items ranging from the zany to the very nice.

Title Sponsor:

Woody's

Champions:

Fascinations
Dean Groth, Long Realty

Patrons:

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ION Arizona Magazine
The Observer

In-Kind

La Cocina Restaurant at Old Town Artisans
Robin Stancliff Photography
Whitespace Design
Philly's Finest
DynaSet, LLC

Top Five Fundraising Wrestlers:

1. John Lochert
2. Barney Amparano
3. Allison Edmonds
4. Brad Jorgen
5. Ernesto Carreosco

Jell-O Wrestling Committee:

Steve Baretto	Natalie Perry
Eddie Gallego	Joe Roos
Willie Gradillas	Frank Schepis
Dave Huff	Danny Scott
Harry Lewis	Helga Wocherl
Dave Locke	



Photo Credit: Robin Stancliff

Möda Provocateūr

Kevin Casey of Avalon for Hair, Nails & Skin started this event in 2004. His legacy in creating this incredibly successful fashion and hair show is remarkable. Kevin continues to chair the event and in 2007 it grossed nearly \$36,000, an increase of almost \$10,000. Part of the success was due to the change in venue to The University of Arizona® Grand Ballroom. The lion share of its success was no doubt due to Kevin's and the other salon and boutique owners' commitment to present a quality fashion show while reminding the attendees that HIV/AIDS still remains a threat in our community.

Chuck George of KOLD TV – 13 emceed the event as nearly 600 people witnessed the elegance of the participating salons' presentations while being reminded to think HIV prevention. A special highlight of the event was the Hollywood Graffiti Gown, designed by Jerry Skeels and Randy McLaughlin. The gown is signed by over 450 women celebrities and women leaders in support of the fight against HIV/AIDS.

Title Sponsor:

Steve Quinlan & Randy Soderstrom

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Journal Broadcast Group

Show Participants:

A Tucson Dance Company
Avalon for Hair, Skin & Nails
Buffalo Exchange, Ltd.
Cele Peterson
Collage Boutique
The Dance Loft
Franky and the Squirrels
Loop
Kanella's
L.A. Image
Marshall's Jewelers
Maya Palace
My Closet Boutique
Parachute
Perceptions Studio
Pour Moi
Tony & Guy Hairdressing
Via Montnapoleone
Todd Wilson Dance Theatre, LLC
WNC 6
Yen Salon and Spa

Möda Provocateur committee:

Diane Anderson-Hall
Peter Bleasby
Kevin Casey
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Debra Stewart
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Photo Credit: Robin Stancliff

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This list includes SAAF employees who worked during the 2006-07 fiscal year, although not all of them worked at the same time. Senior management staff are those that were in the position at the end of the fiscal year.

***Southern Arizona AIDS Foundation
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